



OBCC BOARD MEETING MINUTES

June 4, 2023, 8 pm via Zoom

- Call to Order At 8:01
- Agenda review
- Approval of April 23, 2023, Minutes
- Business Arising
 - Merchandise online sales
 - Kim managing Kingston Trial table.
- Treasurer's Report
- Learning & Development Committee
No report
- Trials Committee
No report
- Digital Newsletter Update
- Website update
- Other Business
 - Congratulate & thank L&D publicly on Facebook
 - Purchasing new stock for Kingston

Motion to Adjourn

Agenda Approved

Approval of Minutes

Review of April 23, 2023, Minutes

Conclusion no errors or omissions.

Motion to approve 1st Marie 2nd Kelly

| <i>Action Items</i> | <i>Person Responsible</i> | <i>deadline</i> |
|---------------------|---------------------------|-----------------|
| Post to website | Teresa & Tracy | June |

- Business Arising
 - Merchandise online sales =- Kevan got too busy
 - Kim agreed to manage OBCC table at Kingston Trial.

Treasurer's Report

ONTARIO BORDER COLLIE CLUB

Treasurers Report as of Jun 1, 2023

Bank Balance as Nov 13, 2022 \$9,121.09

| REVENUE | 2022 YTD | 2023 BUDGET | 2023 ACTUAL |
|-------------------------|--------------|-------------|-------------|
| Membership | \$ 2,849.10 | \$ 2,900.00 | \$ 2,563.62 |
| L&D income | \$ 913.20 | \$ 500.00 | \$ - |
| Merchandise Sales | \$ 6,745.50 | \$ 3,000.00 | \$ 80.00 |
| Raffle & Silent Auction | \$ 984.50 | \$ 800.00 | \$ - |
| <hr/> | | | |
| Total Revenue | \$ 11,492.30 | \$ 7,200.00 | \$ 2,643.62 |

| | | | |
|-------------------------|--------------|-------------|-------------|
| <hr/> | | | |
| EXPENSES | | | |
| Bank Charges | \$ 29.50 | \$ 50.00 | \$ 4.50 |
| Legal | \$ - | \$ 100.00 | \$ - |
| Merchandise Costs | \$ 5,850.89 | \$ 1,800.00 | \$ - |
| Meeting Expenses | \$ 158.20 | \$ 200.00 | \$ - |
| Promotion of Club Goals | \$ 937.21 | \$ 500.00 | \$ 200.00 * |
| Learning & Development | \$ 600.00 | \$ 1,500.00 | \$ - |
| Prize Expense/ribbons | \$ 180.76 | \$ 200.00 | \$ - |
| Trial Support | \$ 1,600.00 | \$ 1,500.00 | \$ - |
| Website Charges | \$ 935.00 | \$ 500.00 | \$ - |
| Year End Awards | \$ 594.38 | \$ 700.00 | \$ 736.87 |
| <hr/> | | | |
| Total Expenses | \$ 10,885.94 | \$ 7,050.00 | \$ 941.37 |

Bank Balance as June 1/23 \$ 10,823.34
Outstanding
\$800 donation for Championships and Zoom Account cost

Motion to approve 1st Kevan 2nd Marie

| Action Items | Person Responsible | deadline |
|---------------------------------------|--------------------|----------|
| \$800 to Amanda CBCA Championships | Kim | June |
| Zoom account cost send invoice to Kim | Marie | June |

| |
|------------------------------|
| OBCC YEAR END INVENTORY 2022 |
|------------------------------|

| ITEM | COLOUR | SIZE | QUANTITY | WHOLE SALE/UNIT | LOGO COST | RETAIL/ UNIT | TOTAL |
|------------------|-----------------------|------|----------|-----------------|-----------|--------------|-------|
| Pullover Hoodies | Black | S | 2 | 20.65 | 4 | 50 | 100 |
| | | M | 3 | 20.65 | 4 | 50 | 150 |
| | | L | 3 | 20.65 | 4 | 50 | 150 |
| | | XL | 2 | 20.65 | 4 | 50 | 100 |
| | Forest Green | XXL | 1 | 24.65 | 4 | 50 | 50 |
| | Pink | S | 1 | 20.65 | 4 | 50 | 50 |
| | | M | 1 | 20.65 | 4 | 50 | 50 |
| | | L | 1 | 20.65 | 4 | 50 | 50 |
| | | XL | 1 | 20.65 | 4 | 50 | 50 |
| | Heather Sport Royal | XL | 1 | 20.65 | 4 | 50 | 50 |
| | | XXL | 1 | 24.65 | 4 | 50 | 50 |
| | Carolina Blue | S | 2 | 20.65 | 4 | 50 | 100 |
| | | M | 2 | 20.65 | 4 | 50 | 100 |
| | | L | 1 | 20.65 | 4 | 50 | 50 |
| | | XL | 2 | 20.65 | 4 | 50 | 100 |
| | | XXL | 1 | 24.65 | 4 | 50 | 50 |
| | Graphite Heather Grey | XL | 1 | | 4 | 50 | 50 |
| | Inventory Value: | | | | | | |

| ITEM | COLOUR | SIZE | QUANTITY | WHOLE SALE/UNIT | LOGO COST | RETAIL/ UNIT | TOTAL | |
|-------------|-------------------|------|----------|-----------------|-----------|--------------|-------|----------|
| Zip Hoodies | Black | S | 1 | 27.85 | 4 | 50 | 50 | |
| | | M | 1 | 27.85 | 4 | 50 | 50 | |
| | | XL | 2 | 27.85 | 4 | 50 | 100 | |
| | Dark Heather Grey | L | 2 | 27.85 | 4 | 50 | 100 | |
| | | XL | 1 | 27.85 | 4 | 50 | 50 | |
| | Red | S | 1 | 27.85 | 4 | 50 | 50 | |
| | | M | 1 | 27.85 | 4 | 50 | 50 | |
| | | L | 1 | 27.85 | 4 | 50 | 50 | |
| | | XL | 1 | 27.85 | 4 | 50 | 50 | |
| | Forest Green | XL | 1 | 27.85 | 4 | 50 | 50 | |
| | Purple | S | 1 | 27.85 | 4 | 50 | 50 | |
| | Carolina Blue | L | 1 | 27.85 | 4 | 50 | 50 | |
| | | XL | 1 | 27.85 | 4 | 50 | 50 | |
| | Royal Blue | M | 1 | 27.85 | 4 | 50 | 50 | |
| | | XL | 1 | 27.85 | 4 | 50 | 50 | |
| | | 2XL | 1 | 33.75 | 4 | 50 | 50 | |
| | Inventory Value: | | | | | | | \$900.00 |

| ITEM | COLOUR | SIZE | QUANTITY | WHOLE SALE/UNIT | LOGO COST | RETAIL/ UNIT | TOTAL |
|--------------------|-----------------------|------|----------|-----------------|-----------|--------------|----------|
| 1/4 Zip Sweatshirt | | | | | | | |
| | Navy | S | 2 | 20 | 4 | 45 | 90 |
| | | M | 2 | 20 | 4 | 45 | 90 |
| | Black | S | 2 | 20 | 4 | 45 | 90 |
| | | L | 1 | 20 | 4 | 45 | 45 |
| | Sport Grey | M | 1 | 20 | 4 | 45 | 45 |
| | Graphite Heather Grey | | 0 | | | | |
| | Inventory Value: | | | | | | \$360.00 |

| | | | | | | | |
|------------|------------------|-----|---|-------|---|----|----------|
| Threadfast | Charcoal | S | 2 | 11.45 | 4 | 25 | 50 |
| | | M | 2 | 11.45 | 4 | 25 | 50 |
| | | L | 2 | 11.45 | 4 | 25 | 50 |
| | | XL | 2 | 11.45 | 4 | 25 | 50 |
| | | XXL | 2 | 14.45 | 4 | 25 | 50 |
| | Denim | S | 1 | 11.45 | 4 | 25 | 25 |
| | | L | 2 | 11.45 | 4 | 25 | 50 |
| | | XXL | 1 | 14.45 | 4 | 25 | 25 |
| | Grass | M | 2 | 11.45 | 4 | 25 | 50 |
| | | L | 1 | 11.45 | 4 | 25 | 25 |
| | | XL | 1 | 11.45 | 4 | 25 | 25 |
| | Navy | S | 2 | 11.45 | 4 | 25 | 50 |
| | | M | 1 | 11.45 | 4 | 25 | 25 |
| | | L | 1 | 11.45 | 4 | 25 | 25 |
| | Inventory Value: | | | | | | \$550.00 |

| ITEM | COLOUR | SIZE | QUANTITY | WHOLE SALE/UNIT | LOGO COST | RETAIL/UNIT | TOTAL |
|------------------|-------------------------|------|----------|-----------------|-----------|-------------|----------------|
| Women's T-Shirts | | | | | | | |
| Brand Ideal T | Pink | XXL | 1 | 14.45 | 4 | 25 | 25 |
| | Purple | S | 1 | 11.45 | 4 | 25 | 25 |
| | Lilac | L | 1 | 11.45 | 4 | 25 | 25 |
| | Inventory Value: | | | | | | \$75.00 |
| | | | | | | | |

| | | | | | | | |
|------------------|-------------------------|----|---|---------------|---|----|-----------------|
| Gildan Softstyle | Navy | L | 1 | previous yrs. | 4 | 25 | 25 |
| | Red | XL | 2 | | 4 | 25 | 50 |
| | Grey | L | 1 | | 4 | 25 | 25 |
| | Inventory Value: | | | | | | \$100.00 |
| | | | | | | | |

| | | | | | | | |
|--------|-------------------------|-----|---|---------------|---|----|-----------------|
| Gildan | Grey | L | 1 | previous yrs. | 4 | 25 | 25 |
| | | XXL | 2 | | 4 | 25 | 50 |
| | Turquoise | S | 1 | | 4 | 25 | 25 |
| | Kelly Green | S | 2 | | 4 | 25 | 50 |
| | | L | 2 | | 4 | 25 | 50 |
| | | XXL | 1 | | 4 | 25 | 25 |
| | Inventory Value: | | | | | | \$225.00 |

| ITEM | COLOUR | SIZE | QUANTITY | WHOLE SALE/UNIT | LOGO COST | RETAIL/UNIT | TOTAL |
|-------------|-------------------------|------|----------|-----------------|-----------|-------------|-----------------|
| Golf Shirts | | | | | | | |
| Women's | Green | L | 1 | previous yrs. | 4 | 25 | 25 |
| | Royal Blue | M | 1 | | 4 | 25 | 25 |
| | | L | 2 | | 4 | 25 | 50 |
| | | XL | 3 | | 4 | 25 | 75 |
| | | XXL | 1 | | 4 | 25 | 25 |
| | Purple | XL | 1 | | 4 | 25 | 25 |
| | Inventory Value: | | | | | | \$225.00 |

| | | | | | | | |
|-------|-------------------------|---|---|---------------|---|----|----------------|
| Men's | Green | L | 1 | previous yrs. | 4 | 25 | 25 |
| | Royal Blue | L | 1 | | 4 | 25 | 25 |
| | Grey | L | 1 | | 4 | 25 | 25 |
| | Inventory Value: | | | | | | \$75.00 |

| ITEM | COLOUR | SIZE | QUANTITY | WHOLE SALE/UNIT | LOGO COST | RETAIL/ UNIT | TOTAL |
|----------------|------------------|------|----------|-----------------|-----------|--------------|-------|
| Men's T-Shirts | Black | S | 2 | 4.95 | 4 | 25 | 50 |
| | | M | 2 | 4.95 | 4 | 25 | 50 |
| | | L | 3 | 4.95 | 4 | 25 | 75 |
| | | XXL | 1 | 7.45 | 4 | 25 | 25 |
| | Kiwi | M | 1 | 4.95 | 4 | 25 | 25 |
| | Heather Saphire | S | 1 | 4.95 | 4 | 25 | 25 |
| | | M | 1 | 4.95 | 4 | 25 | 25 |
| | Military Grn | S | 2 | 4.95 | 4 | 25 | 50 |
| | Heather Navy | S | 2 | 4.95 | 4 | 25 | 50 |
| | | L | 1 | 4.95 | 4 | 25 | 25 |
| | Saphire | S | 2 | 4.95 | 4 | 25 | 50 |
| | Red | S | 1 | 4.95 | 4 | 25 | 25 |
| | | L | 1 | 4.95 | 4 | 25 | 25 |
| | | XL | 1 | 4.95 | 4 | 25 | 25 |
| | | XXL | 1 | 7.45 | 4 | 25 | 25 |
| | Inventory Value: | | | | | | |

| | | | | | | | |
|------------------|-------------------------|--|---|-------|---|----|-----------------|
| Ball Caps | | | | | | | |
| Oiled Regular | Drk Green | | 1 | 11.15 | 4 | 20 | 20 |
| | Red | | 1 | 4.75 | 4 | 20 | 20 |
| | Drk Green | | 3 | 4.75 | 4 | 20 | 60 |
| | Pale Blue | | 2 | 4.75 | 4 | 20 | 40 |
| | Pink | | 1 | 4.75 | 4 | 20 | 20 |
| | Sand | | 2 | 4.75 | 4 | 20 | 40 |
| | Inventory Value: | | | | | | \$200.00 |

| | | | | | | | |
|--------|-----|--|---|-----|---|----|----|
| Toques | Red | | 1 | 5.5 | 4 | 20 | 20 |
|--------|-----|--|---|-----|---|----|----|

| | | | | | | | |
|---------|-------------------------|--|---|------|---|----|-----------------|
| Beanies | Kiwi | | 1 | 4.75 | 4 | 20 | 20 |
| | Orange | | 1 | 4.75 | 4 | 20 | 20 |
| | Royal Blue | | 1 | 4.75 | 4 | 20 | 20 |
| | Red w/Stripe | | 1 | 8 | 4 | 20 | 20 |
| | Inventory Value: | | | | | | \$100.00 |

| | | | | | | | |
|------------------|-------------------------|--|---|---|---|----|-----------------|
| Fleece Headbands | Red | | 3 | 9 | 4 | 15 | 45 |
| | Navy | | 2 | 9 | 4 | 15 | 30 |
| | Grey | | 1 | 9 | 4 | 15 | 15 |
| | Black | | 1 | 9 | 4 | 15 | 15 |
| | Inventory Value: | | | | | | \$105.00 |

| | | | | | | | |
|-------------------------|------|--|---|----|--|----|-----------------|
| Sunhats, no logo | Tan | | 2 | 29 | | 50 | 100 |
| | Navy | | 3 | 29 | | 50 | 150 |
| Inventory Value: | | | | | | | \$250.00 |

| | | | | | | | |
|--------------|---------------|--------|----|---|--|----|-----------------|
| Stock Sticks | Cost \$269.85 | for 25 | 12 | 5 | | 20 | \$240.00 |
|--------------|---------------|--------|----|---|--|----|-----------------|

incl. S&H

| | | | | | | | |
|----------|--------------|--------|----|-----|--|---|-----------------|
| Whistles | Cost \$68.00 | for 30 | 22 | 1.6 | | 6 | \$132.00 |
|----------|--------------|--------|----|-----|--|---|-----------------|

| | | | | | | | |
|-------------------------|-------|--|---|--|----------|--------|-----------------|
| Sippy Wine Cups | Red | | 7 | | \$15 ea. | 2/\$25 | 105 |
| | Blue | | 2 | | \$15 ea. | 2/\$25 | 30 |
| | Clear | | 4 | | \$15 ea. | 2/\$25 | 60 |
| Inventory Value: | | | | | | | \$195.00 |

- Learning & Development Committee
No report
- Trials Committee
No report
- Website Update

WEBSITE STATS

| PAGE | # SESSIONS | | |
|---|------------|------------|----------|
| | March 1-31 | April 1-30 | May 1-30 |
| About us | 434 | 380 | 332 |
| Blog*DETAIL NOT INCLUDED | 221 | 52 | 28 |
| Champions | 40 | 45 | 36 |
| Clinics | 151 | 37 | 17 |
| Contact Us | 43 | 13 | 8 |
| Events Calendar | 261 | 269 | 237 |
| Executive | 25 | 17 | 17 |
| Links | 28 | 23 | 16 |
| Membership | 42 | 31 | 20 |
| News & Minutes | 37 | 23 | 20 |
| Points & Standings | 59 | 29 | 32 |
| Policies and Forms | 32 | 26 | 13 |
| Previous Champions | 95 | 17 | 84 |
| Previous Years | 68 | 60 | 80 |
| Special Awards | 20 | 6 | 9 |
| 2022 Honourary Member - Lorna Savage | 8 | 5 | 0 |

| | | | |
|---|----|---|---|
| 2022 Honourary Member - Michelle Lawrence | 4 | 5 | 4 |
| 2022 Honourary Member - Bruce Smart | 2 | 3 | 3 |
| 2022 Year End Awards | 12 | 2 | 2 |
| 2021 Year End Awards | 1 | 0 | 0 |

- Digital Newsletter Update

FOLLOW THE FLOCK

| PAGE | # SESSIONS | | |
|---|-------------------|-------------------|-----------------|
| | March 1-31 | April 1-30 | May 1-30 |
| Follow the Flock | 74 | 40 | 30 |
| Interview with Anthony (Boggy) Warmington | 3 | 0 | 1 |
| Patrick Gosselin - Thanks to the OBCC L&D Committee - December 2022 | 9 | 3 | 7 |
| Lambing and Sheep Care Day with Viki Kidd | 64 | 13 | 3 |
| TOTAL | 150 | 56 | 41 |

I BOUGHT A FARM!

| PAGE | # SESSIONS | | |
|--|-------------------|-------------------|-----------------|
| | March 1-31 | April 1-30 | May 1-30 |
| I Bought a Farm! | 12 | 18 | 33 |
| Legends of the Field | 12 | 9 | 9 |
| The Gift of an Open Dog | 103 | 47 | 5 |
| Using Border Collies in a Commercial Sheep Operation | | | 4 |
| Up and Coming | | | 106 |
| Feeding instructions on Dog Food Packaging | | | 104 |
| TOTAL | 127 | 74 | 261 |

WHAT THE FLANK?

| PAGE | # SESSIONS | | |
|--|-------------------|-------------------|-----------------|
| | March 1-31 | April 1-30 | May 1-30 |
| What the Flank? | 67 | 29 | 50 |
| Develop the Conversation | 7 | 1 | |
| Lessons in reading sheep | 13 | 1 | |
| Lee Lumb Zoom Clinic - March 2022 | 4 | | |
| Lee Lumb Clinic at Scout's Run - June 2022 | 8 | 1 | |
| "Give me your Mind": Peter Gonnet's Approach to Working Stock Dogs | | 174 | 4 |

| | | | |
|----------------------------------|-----------|------------|-----------|
| The Importance of "Set Out" | | 100 | 5 |
| Using Terrain as a Training Tool | | 24 | 29 |
| Spring Training Clinic | | | 4 |
| Is My Puppy Ready for Training? | | | 1 |
| TOTAL | 99 | 330 | 93 |

HERD IT HERE

| PAGE | # SESSIONS | | |
|--|------------|------------|-----------|
| | March 1-31 | April 1-30 | May 1-30 |
| Herd it Here | | 22 | 15 |
| Kingston Sheepdog Trial - 2022 | 11 | 2 | 7 |
| Handy Dog Fall Trial - 2022 | 15 | 3 | 2 |
| Handy Dog Summer Trial - 2022 | | | 1 |
| Young Dog Clinic with Scott Glen - 2022 | 6 | | 1 |
| Shepherds' Crook Fall Farm Trial - 2022 | 3 | 2 | 1 |
| Jimmie's Farm Trial - 2022 | 16 | 3 | 3 |
| Indian River Novice Day - 2022 | 28 | 1 | 1 |
| Arena Days - February and March 2023 | 84 | 22 | 5 |
| Butternut Creek - 2021 "Trial Conversations" | 6 | | |
| Jimmie's Open Trial - October 2021 | 4 | 3 | |
| Winter Training in Florida | | 92 | 18 |
| TOTAL | 173 | 150 | 54 |

Well done Lynn on the Blog

- Other Business
 - Public Congratulations & Thanks to the L&D committee on Facebook
 - New stock for table at Kingston
 - Inventory was reviewed
 - Kevan will check if Chris Jobe wants to display or sell any World Trial merchandise
 - Decision to purchase more stock sticks and whistles.
 - Old stock should be marked down
 - Move as much existing stock and start fresh next season.
 - Some Silent Auction items are already being offered
 - Hold a small auction with a few good items? A Barn Quilt would be great.
 - Decision not to hold a silent auction
 - Arena Trials
 - OBCC member was asked if we would promote arena trials
 - Lively discussion ensued, both positive and negative
 - Decision to bring it for discussion at AGM

| <i>Action Items</i> | <i>Person Responsible</i> | <i>deadline</i> |
|--------------------------------------|---------------------------|-----------------|
| Purchase stock sticks and whistles | Kim | July |
| Facebook post thanking L&D Committee | Kelly | June |
| Facebook post asking for volunteers | Marie | June |
| Arena Trials for AGM Agenda | Teresa | October |

Next Meeting to be determined

Motion to Adjourn Kelly